FOS Presenter Cheat Sheet FOS Presenter Cheat Sheet Pre-Presentation: Pre-Presentation: Know where you are going Know where you are going Practice your presentation before meeting Practice your presentation before meeting Ask to be early in the Unit program Ask to be early in the Unit program Confirm AV support if you need it Confirm AV support if you need it Be enthusiastic and speak to the audience Be enthusiastic and speak to the audience Explain that it costs on average, \$300 per Explain that it costs on average, \$300 per Scout per year & ask them to consider a gift Scout per year & ask them to consider a gift at that level at that level Remind them that they can make a pledge Remind them that they can make a pledge & don't have to pay tonight & don't have to pay tonight Ask for all pledge forms back that night, Ask for all pledge forms back that night, "even if the amount is 0, please mark that, "even if the amount is 0, please mark that, that way we can follow-up on the families that way we can follow-up on the families not present" not present" Cover the recognition items available Cover the recognition items available Cover the Unit Honor Benefits Cover the Unit Honor Benefits Post Presentation: Post Presentation: Email or Text your District Executive with Email or Text your District Executive with the total raised the total raised Follow-up with the Unit Coordinator on Follow-up with the Unit Coordinator on unworked cards within 72 hours unworked cards within 72 hours Turn in presentation packet with box Turn in presentation packet with box within within 48 hours of presentation to District 48 hours of presentation to District Executive. Executive. Give a call to the Unit Leadership thanking Give a call to the Unit Leadership thanking them for their support them for their support

Attend District report meetings

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