

FOS Presenter Cheat Sheet

Pre-Presentation:

- _____ Know where you are going
- _____ Practice your presentation before meeting
- _____ Ask to be early in the Unit program
- _____ Confirm AV support if you need it
- _____ Be enthusiastic and speak to the audience
- _____ Explain that it costs on average, **\$300** per Scout per year & ask them to consider a gift at that level
- _____ Remind them that they can make a pledge & don't have to pay tonight
- _____ Ask for all pledge forms back that night, "even if the amount is 0, please mark that, that way we can follow-up on the families not present"
- _____ Cover the recognition items available
- _____ Cover the Unit Honor Benefits

Post Presentation:

- _____ Email or Text your District Executive with the total raised
- _____ Follow-up with the Unit Coordinator on unworked cards within 72 hours
- _____ Turn in presentation packet with box within 48 hours of presentation to District Executive.
- _____ Give a call to the Unit Leadership thanking them for their support
- _____ Attend District report meetings

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