

PRODUCTS 2023

It's simple, give consumers what they like, and they buy more! We only sell popular products & flavors eaten frequently by consumers. We know popcorn!



S'MORES POPCORN

- Delicious chocolatey marshmallow and graham cracker flavor celebrate fun times around a campfire
- Popped in equipment unique to the industry
- \$25 Recommended Retail
- ⑦ 10²/₃ cups | 7oz





SEA SALT POPCORN

- Only three simple ingredients popped in oil make this simply delicious American favorite
- \$50 Recommended Retail
- 28 Snack Packs (0.65oz ea)



SWEET & SALTY KETTLE CORN

MORE CUPS THAN CLASSIC, REPLACES CLASSIC CARAMEL

- Perfect flavor, more popular with consumers and popped in equipment unique to the industry
 \$15 Recommended Retail



WHITE CHEDDAR POPCORN

REDUCED RETAIL FROM \$25 TO \$20 & 90Z TO 60Z

- Cheesier and popped in oil, like movie theatres, makes it more flavorful and popular (air popped in '22)



UNBELIEVABLE BUTTER MICROWAVE POPCORN

- A delightful combination of popcorn, oil, salt, and butter that is the perfect anytime snack to share with friends and family.
 \$25 Recommended Retail
- I2 Microwave Bags



SALTED CARAMEL CORN

- Rich caramel with just the right amount of salt makes this consumer favorite as good as ever
- @ \$25 Recommended Retail

*Average return to local Councils, Unit's and Kids based on all Trail's End product sales. *Councils to select their own product mix.



POPPING CORN

 All natural, popping kernels for those who enjoy making popcorn from scratch
 \$17 Recommended Retail

Ø 28oz



CHOCOLATEY PRETZELS

- Perfect blend of pretzel crunch covered in chocolatey goodness
- @ \$30 Recommended Retail
- 🕣 12oz

PRODUCT	RECOMMENDED RETAIL	US RETAIL POPCORN MARKET
SWEET & SALTY KETTLE CORN	\$15	\$200MM
POPPING CORN	\$17	\$100MM
WHITE CHEDDAR POPCORN	\$20	\$550MM
UNBELIEVABLE BUTTER MICROWAVE POPCORN	\$25	\$850MM
S'MORES POPCORN	\$25	-
SALTED CARAMEL CORN	\$25	\$100MM
CHOCOLATEY PRETZELS	\$30	-
SEA SALT POPCORN	\$50	\$450MM

Our Products & Flavors Are \$2.25 Billion Out Of \$2.8 Billion Total, Or 80% Of US Retail Popcorn Market



Trail's End.